

**Company**  
Industrial Networking Solutions

**Product**  
ExtendInsights for NetSuite

**10 HOURS**  
saved weekly 

**20%** improved efficiency  
& productivity 

## Background

This case study of Industrial Networking Solutions (INS) is based on a survey of CloudExtend customers.

## The Challenge

**The business challenges that led the profiled company to evaluate and ultimately select ExtendInsights for NetSuite:**

- Existing solution was not fully meeting the organization's needs
- Looking to streamline the process for changing data entry points
- Needed solution for sales order entry

INS also evaluated Solution 7 before ultimately selecting ExtendInsights for NetSuite.

## Use Cases

**The key features and functionalities of CloudExtend that the surveyed company uses include:**

- Create, edit, read, and delete NetSuite records
- Uploading new or edited data to NetSuite with instant validation directly from Excel

## Results

**The surveyed company achieved the following results with CloudExtend:**

- Saved up to 10 hours per week with the help of automation
- Improved efficiency and productivity by up to 20%

The organization uses ExtendInsights to significantly improve their NetSuite data auditing capabilities



ExtendInsights makes it so easy to update data for all NetSuite record types. It's a great tool for any Excel user.



**Chelsea Bolds**  
NetSuite Data Specialist  
Industrial Networking Solutions

### About CloudExtend

CloudExtend empowers organizations to make faster, more insightful decisions by creating innovative, user-friendly applications that integrate workplace productivity tools with platforms they use every day.

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